PRIVATE AND PUBLIC COMPANY FINANCIALS

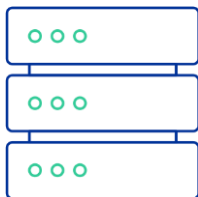ROYALTY RATES

SERVICE FEES

LOAN INTEREST RATES

ROYALTY RANGE
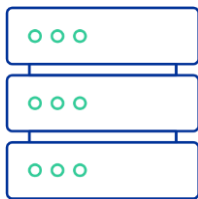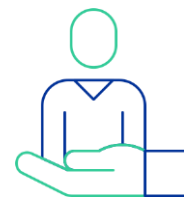
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ABOUT US

4+4

DATABASES AND TOOLS
We provide databases for private and public company financials, royalty rates, service fees and loan interest rates. We also offer tools for benchmarking, DEMPE and credit rating estimation.

1,000+

CLIENTS
We are trusted by tax authorities, international consulting companies and multinational enterprises globally.

70+

COUNTRIES
Our databases are used by organizations globally.

2012

YEAR
We have provided high-quality data since 2012.

3

OUR SUITE OF TRANSFER PRICING DATABASES AND TOOLS

WE PROVIDE 4 PROFESSIONAL DATABASES, COVERING:

Private and public company financials
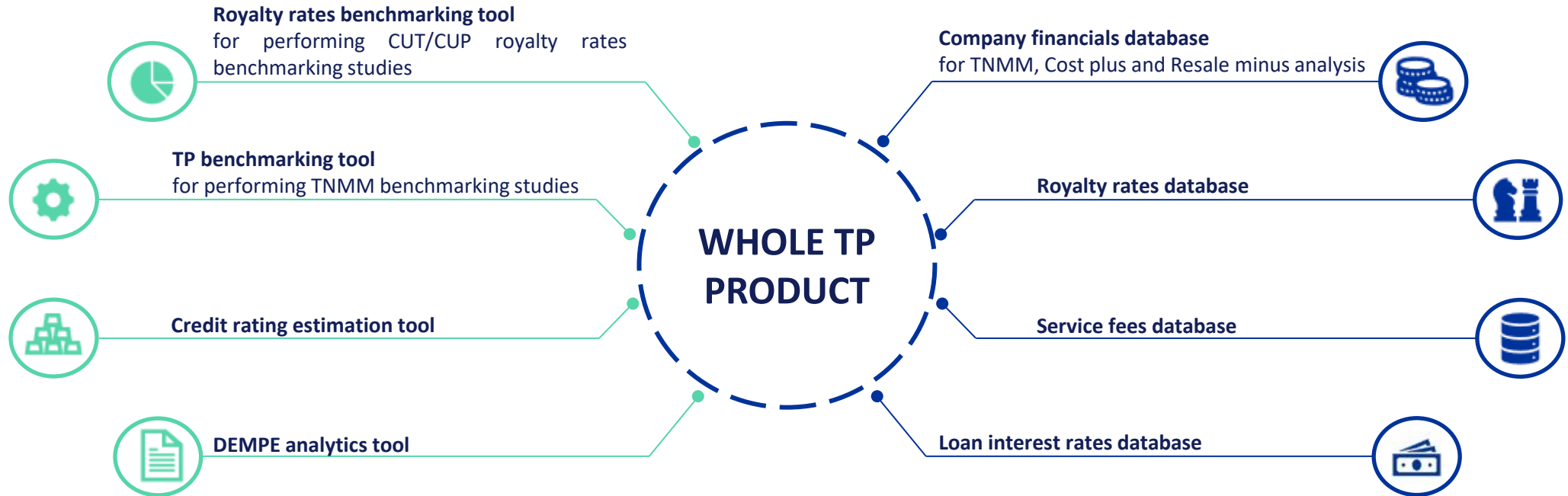
Royalty rates

Loan interest rates

Service fees

WHOLE TRANSFER PRICING PRODUCT

Our suite of transfer pricing databases and tools allows you to perform transfer pricing analyses for all transaction types.

WE ALSO OFFER TRANSFER PRICING TOOLS, INCLUDING:

A royalty benchmarking tool

A TP benchmarking tool

A DEMPE analytics tool

A credit rating estimation tool

WHOLE TRANSFER PRICING PRODUCT

A powerful all-in-one solution for all types of transfer pricing analyses

Royalty rates benchmarking tool
for performing CUT/CUP royalty rates benchmarking studies

TP benchmarking tool
for performing TNMM benchmarking studies

Credit rating estimation tool

DEMPE analytics tool

WHOLE TP PRODUCT

Company financials database
for TNMM, Cost plus and Resale minus analysis

Royalty rates database

Service fees database

Loan interest rates database

UNLOCK ALL THE BENEFITS OF OUR ALL-IN-ONE SOLUTION

ONE PLATFORM FOR ALL YOUR TRANSFER PRICING NEEDS

Start achieving increasing returns from using a single platform for all your transfer pricing analyses. With one powerful login, you will have all the tools and data you need at your fingertips.

FAST, RELIABLE DATA AND TOOLS

Our range of transfer pricing solutions provide the data and tools you can rely on – just like other leading organizations around the world do.

FLEXIBLE, SIMPLE INTEGRATION

Activate all our solutions, or just the ones you need, with a subscription package tailored to you. A range of export and download options mean our tools slot right into your process.

A QUICKER, MORE ACCURATE TRANSFER PRICING ANALYSIS

Our databases make performing a transfer pricing analysis significantly quicker and more accurate.

Thanks to our easy-to-use interfaces, user-friendly search capabilities and high-quality data, we make it easy to find the exact data you need.

One of the biggest benefits of RoyaltyRange is that the data requires little additional work from your side.

This saves you time and increases the productivity of your transfer pricing research and deliverables.
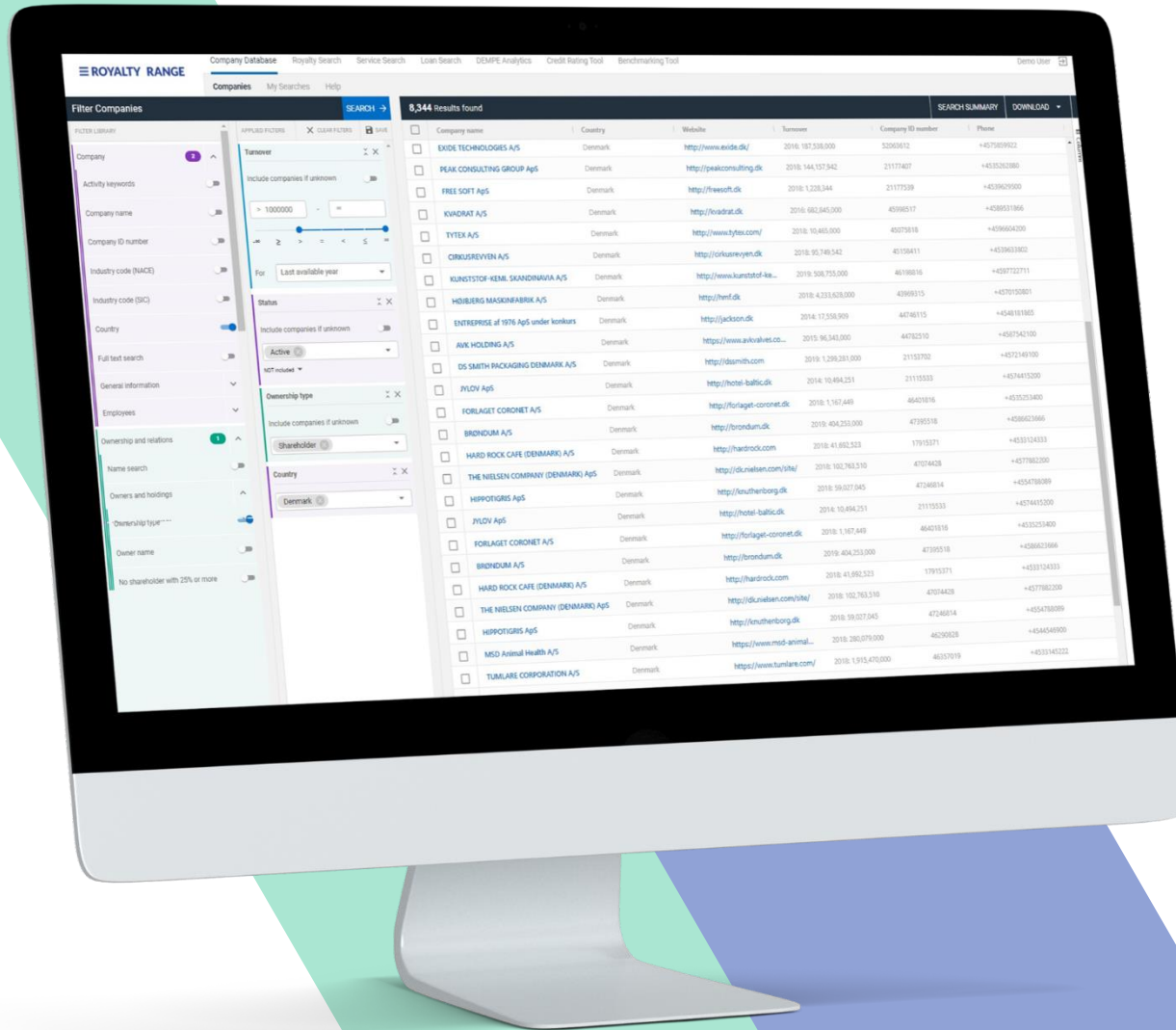
MAIN FEATURES

Private Company Financials Database

With our private company financials database, you get company data with a superior level of depth and accuracy.

Main features of our private company financials database:

- € Built for transfer pricing TNMM comparables searches

- Records from more than 85 million private and public companies

- Detailed financials – P&L, balance sheet and financial ratios

- 65 filters for transfer pricing searches

- Direct and indirect ownership information and filters

- Efficient keyword search and keyword suggestions
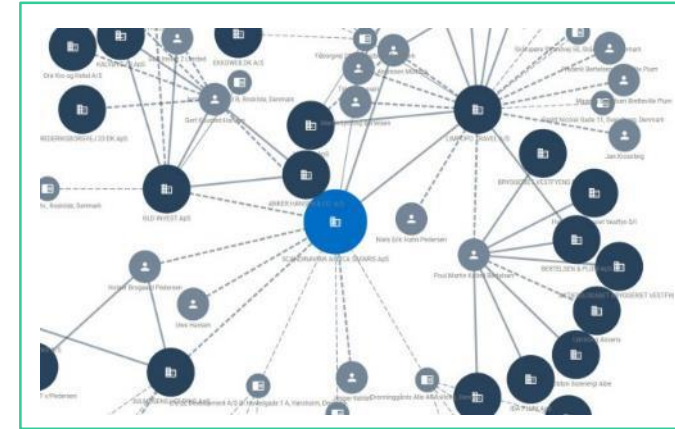
- NACE/SIC activity code search

- WWW Website addresses and detailed company descriptions

- Transfer pricing ratio filtering, e.g. Berry ratio

- Rich data – COGS, gross profit, FTE, inventories

- Visual ownership for detailed reviews

- Original company filings available for download

- Export options in different views and formats

USER-FRIENDLY DATABASE INTERFACE

Private Company Financials Database

The interface is fast, consistent and easy to use.

The database was built for transfer pricing and the search process follows the TNMM benchmarking process logic.

The interface is well thought through and thoroughly designed, allowing for customizable search options, structured data display and visualization, and various output options.

Database interface

65 SEARCH FILTERS

Private Company Financials Database

The database interface includes 65 customizable filters designed for transfer pricing

The filters are arranged in 4 color-coded filter groups

Financials filter

Financial ratios filter

General company data filters

Ownership information filter

HELPFUL COMPANY DATA VIEW

Private Company Financials Database

General company data view

Information on each company is displayed following the same logic as in the filters section. The data is arranged into company, ownership, financials and financial ratio data tabs.

Detailed and structured information tabs provide both current and historical information.

Information can be downloaded in multiple customizable formats and includes precalculated PLIs and ratios.

CONNECTIONS AND OWNERSHIP VISUALIZATION

Private Company Financials Database
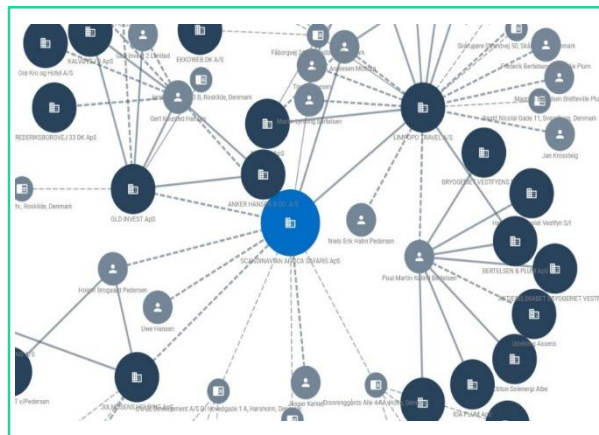
Company connections visualization

Company ownership visualization

Visualization panel

Each company within the database is connected to other companies and the connections are displayed visually.

The displayed connecting entities are clickable and the connections can be followed without any limit, with the connection path displayed. Each connecting entity can be individually reviewed in detail.

The direct and indirect ownership is displayed from the target company up to the ultimate owners. The direct ownership percentage and the calculated indirect ownership percentage are displayed.

ACTIVITY SEARCH

Private Company Financials Database

Searches return a large number of relevant companies based on the company activities.

A powerful built-for-purpose search engine ranks and displays the results.

A time-saving comparability check can be performed by looking at the company descriptions, relevant keywords and activity codes, and by clicking on the website addresses.

Keyword search

Company activity description

NACE search

INDEPENDENCE FILTERS

Private Company Financials Database

Filters for shareholder and shareholding independence (specific to transfer pricing) can be applied.

Both direct and indirect ownership data is used for independence filters.

Information about direct and indirect ownership with percentages is displayed in a visual ownership connection chart.

Detailed current and historical ownership, shareholding and beneficial owner information is available.
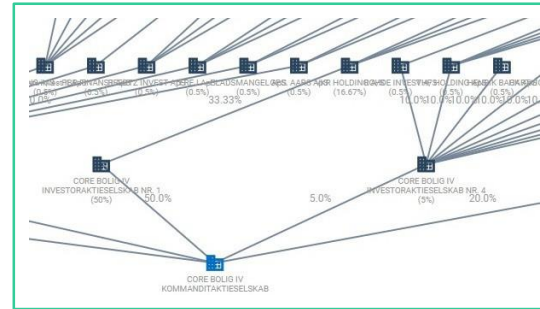
Ownership visual chart with direct and indirect ownership percentages

Shareholder independence filter

Owner type ⬍	Owner name ⬍	Ownership type ⬍	Percentage of shares ⬍	Percentage of voting shares ⬍	Valid from ⬍	Valid to ⬍
Company	Campus Byen Ejendomsfond	Shareholder	100%	100%	2016-07-08	2099-12-31
Company	CARLSBERG BYEN EJENDOMME	Shareholder	100%	100%		2016-07-08

Current and historical ownership and shareholding information

INDEPENDENCE FILTERS

Private Company Financials Database
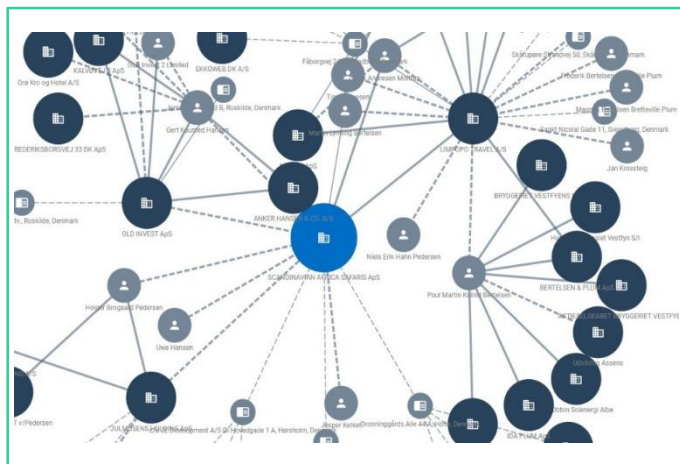
Explore connections visuals chart
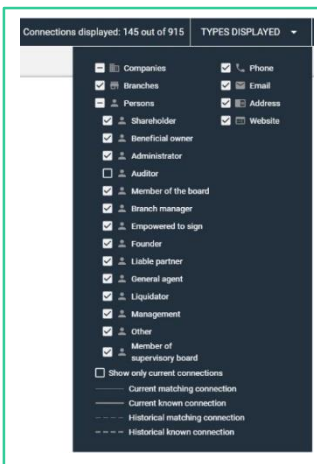
Review relevant connections

Management, founders and auditors

For a more detailed independence analysis, you can use the company connections visual chart.

All companies in the database are connected via beneficial owners, shareholders, management, addresses, websites, emails and other details.

Management information is available.

Information on branches is displayed.

FINE-TUNING THE SEARCH RESULTS SET

Private Company Financials Database

P&L items availability filter

FTE filter

Turnover filter

Berry ratio filter

Date of incorporation filter

You can fine-tune your initial search results by applying fully customizable filters.

We offer 20 financial filters and more than 20 financial ratios filters, along with general company and ownership filters. This allows you to design, use, save and share the optimal search strategy.

MAIN FEATURES

Royalty Rates Database

Our data is compiled as per the OECD BEPS guidance on intangibles
(TP Guidelines, 2017)

Each agreement is manually analyzed for up to 50 comparability factors

The database includes detailed DEMPE functional, risk, cost and asset analyses

We do not include duplicates or redacted agreements

Parties to the agreements are checked for independence

Patent and trademark images are displayed

The database includes activity descriptions of the licensor and licensee
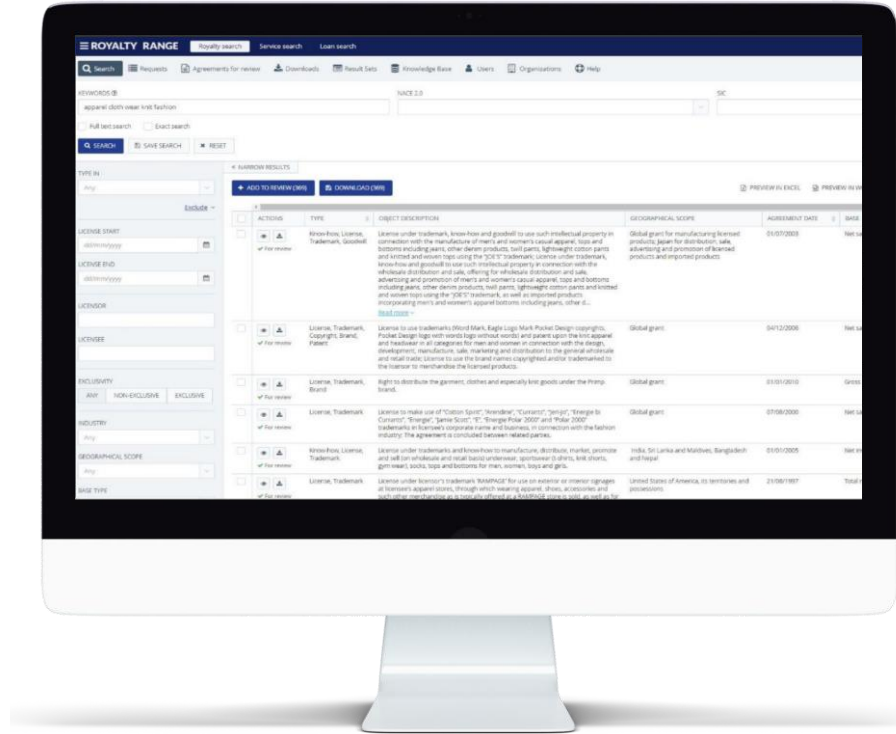
COMPARABILITY FACTORS

Royalty Rates Database

Type of intellectual property	Product limitation	Quality control	Transfer type – rights
Industry description	Exclusivity	Unsuccessful R&D risks	Transfer type – intangibles
Licensor	Usage restrictions	Unsuccessful marketing risks	Transfer type – with goods
Licensor's activities	Legal protection	Product obsolescence risks	Royalty rates
Licensee	Useful life	Infringement risks	Base
Licensee's activities	Development stage	Product liability risks	Other payments
Object description	Enhancements	Functions costs	Compensation details
Geographical scope	Future benefits	Risks costs	Document title
Agreement date	R&D functions	Other party costs	Links to original sources
Effective date	Marketing functions	R&D costs	Patent/trademark number
Cessation date	R&D control	Marketing costs	Patent/trademark synopsis
Duration terms	Protection of intangibles	Employee knowledge	Patent/trademark image

DETAILED COMPARABILITY INFORMATION

Royalty Rates Database

| I. Identification of intangibles and legal owner of intangibles	
General	
Unique code	RR20141003T05001
Type	Know-how, License, Trademark, Technology, Patent
Licensor	TerraSphere Systems, LLC
Licensor's activities	Licensor has developed a system of modules and processes for growing plants in a controlled environment.
Licensee	Urban Agricultural Corp.
Licensee's activities	Licensee was organized to conduct urban indoor vertical farming business.
Description of object	License under 'TerraSphere' trademark, technology, system (including specialized equipment, nutrient delivery system, lighting equipment and software), patents and know-how related to growing plants in a controlled environment to grow, promote, market, sell and distribute fruits, vegetables, herbs and spices.
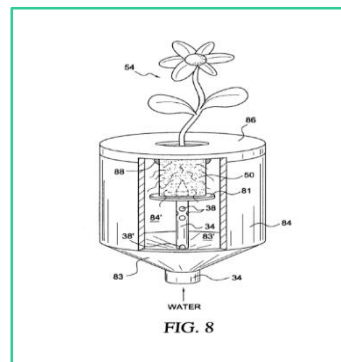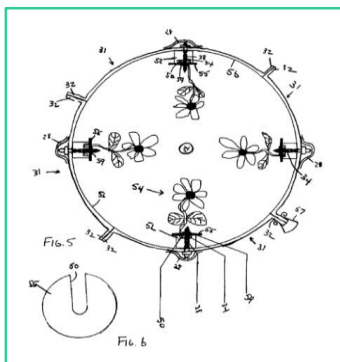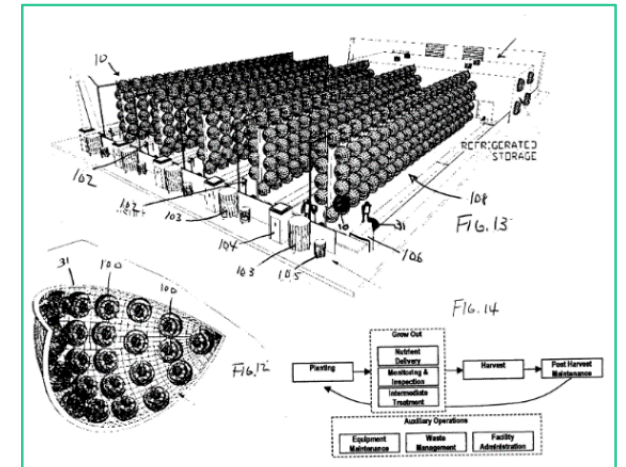
Patent/trademark No.	US20060196118, US20080110088, CA2499512, CA2599694, EP1858316, WO2008156538, US20070251145, WO2010110844, CA2659658
Patent/trademark synopsis	Method and apparatus for growing plants includes an enclosed vessel having a growth medium containing a plant seed or seedling in the upper part thereof and a free space below into which plant roots can enter, a mechanism to feed water and nutrients to the vessel to saturate the growth medium, a mechanism to remove excess water and nutrients after reaching saturation, and a mechanism to regulate the amounts, intervals and rates of water and nutrients being fed for optimum plant growth.
Images	

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MAIN FEATURES

Service Fees Database

Detailed data on recent agreements for 30 service types, including distribution, management, agency and procurement

High-quality data that complies with guidelines from the OECD and US Treas. Reg. §1.482

Data that is manually analyzed for up to 20 comparability factors

Agreements with 60 types of fees, including sales commissions, management fees, brokerage commissions and agent fees

Agreements with remuneration based on 30 fee bases, including sales, cost, EBITDA and asset value
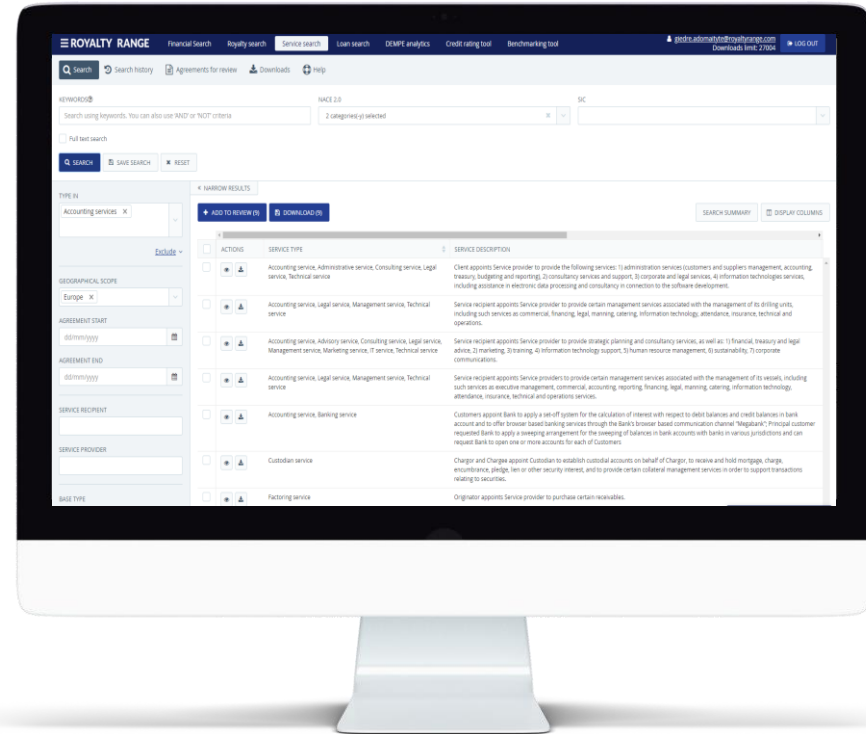
COMPARABILITY FACTORS

Service Fees Database

Service type	Duration terms
Service recipient	Exclusivity
Recipient's activities	Fee
Service provider	Base
Provider's activities	Fee type
Service description	Fee summary
Geographical scope	Other payments
Agreement date	Remuneration details
Effective date	Document title
Cessation date	Links to original sources

TYPES OF SERVICE AGREEMENTS

Service Fees Database

Accounting services
Administrative services
Advertising distribution services
Advisory services
Agency services
Architectural services
Asset management services
Broker services

Investment banking services
Investment management services
Leases
Management consulting services
Management services
Placing agency services
Procurement services
Property management services

Buying agency services
Building construction services
Construction management
Construction services
Consulting services
Distribution services
Executive services
Financial advisory services

Reinsurance brokerage services
Reseller services
Sales agency services
Solicitation agency services
Sourcing services
Technical services
Technology outsourcing services
Underwriting services

TYPES OF SERVICE AGREEMENTS

Service Fees Database

| Fee type		Fee base	Industries
Acquisition fee	Labor administration fee	Acquisition expense	Airport services
Advisory fee	Leasing fee	Adjusted invested asset	Apparel
Agency fee	Management fee	Aggregate net asset value	Banking
Architect's fee	Marketing support fee	Aggregate net income	Chemical
Asset management fee	Merchant goods fee	Amount of placed bond	Cosmetics
Augmentation fee	NOI fee	Average market value	Ecology
Base management fee	Operations fee	Construction cost	Electronics
Bonus fee	Origination fee	Contract sales price	Energy
Brokerage commission	Oversight fee	Cost of investment	Engineering
Buying commission	Percentage fee	Cost of work	Food
Closeout fee	Performance fee	EBITDA	Healthcare
Commercial management fee	Placing commission	Excess cash flow	Hospitality
Commission	Property acquisition fee	Financing amount	Information technology
Compensation for basic services	Property management fee	FOB price	Insurance
Construction management fee	Quarterly fee	Funding	Loan brokerage
Construction services fee	Real estate commission fee	Gross cash	Logistics
Contractor's fee	Redevelopment fee	Gross equity	Mining
Corporate overhead reimbursement	Referral fee	Gross income	Railway transport
Data center fee	Sales commission	Gross invoice value	Real estate
Debt financing fee	Search fee	Gross loan amount	REIT
Development fee	Servicing fee	Gross proceeds	Telecommunications
Disposition fee	Solicitation commission	Gross profit	Waste management
Early start fee	Subscription processing fee	Gross rent	
Excess inventory commission	Success fee	Gross revenue	
Expense reimbursement	Supplier variance commission	Gross sales	
Fee		Gross written premium	
FF&E fee		Lease payment	
Financing fee		Net asset value	
Finder's fee		Net billing	
Import agent fee		Net invoice price	
Incentive management fee		Net receipt	
Initial administration fee		Net sales	
Installation fee		Operating cash flow	
Investment management fee		Real estate commission	

MAIN FEATURES

Loan Interest Rates Database

In-depth overviews of credit ratings, financing terms, currencies, interest rates, fees, collateral, repayment terms and other comparability factors

2015–2018 third-party loan agreements that have been analyzed for 30 comparability factors
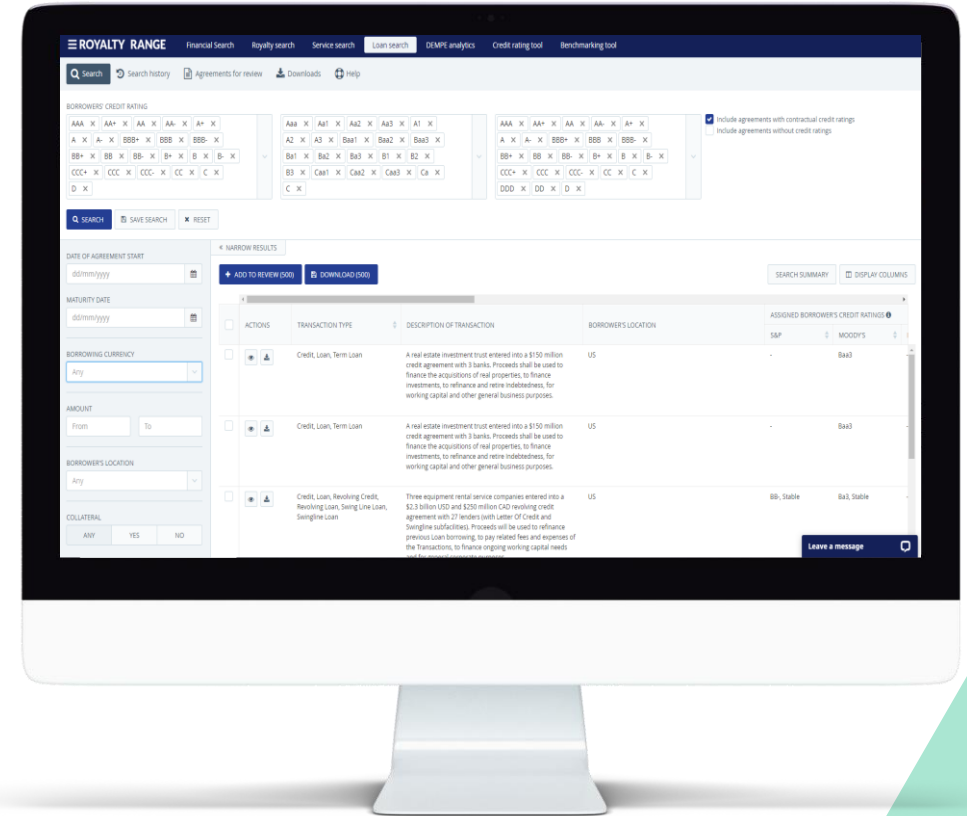
SEARCH FILTERS AND COMPARABILITY FACTORS

Loan Interest Rates Database

Search filters	Comparability factors
S&P borrower's credit rating	Transaction type
Moody's borrower's credit rating	Transaction description
Fitch borrower's credit rating	Lender
Keywords	Borrower
NACE industrial classification	Borrower's industry
SIC industrial classification	Borrower's location
Term of agreement	Borrower's credit rating
Maturity date	Amount
Borrowing currency	Base currency
Amount	Optional currencies
Borrower's location	Term of the agreement
Collateral	Maturity date
Early repayment option	Interest rate types
Interest rate type	LIBOR margin
Type of transaction	LIBOR base
Margin/fixed rate	Base rate margin
Industry	Base rate
	Eurodollar margin
	Eurodollar base rate
	Other margins
	Other base rates
	Fixed rate
	Facility fee rate
	Compensation details
	Collateral
	Early repayment option
	Repayment terms
	Late payment interest
	Other details

TRANSFER PRICING TOOLS

Our expert, easy-to-use tools are specifically designed to increase the efficiency of your transfer pricing analysis.
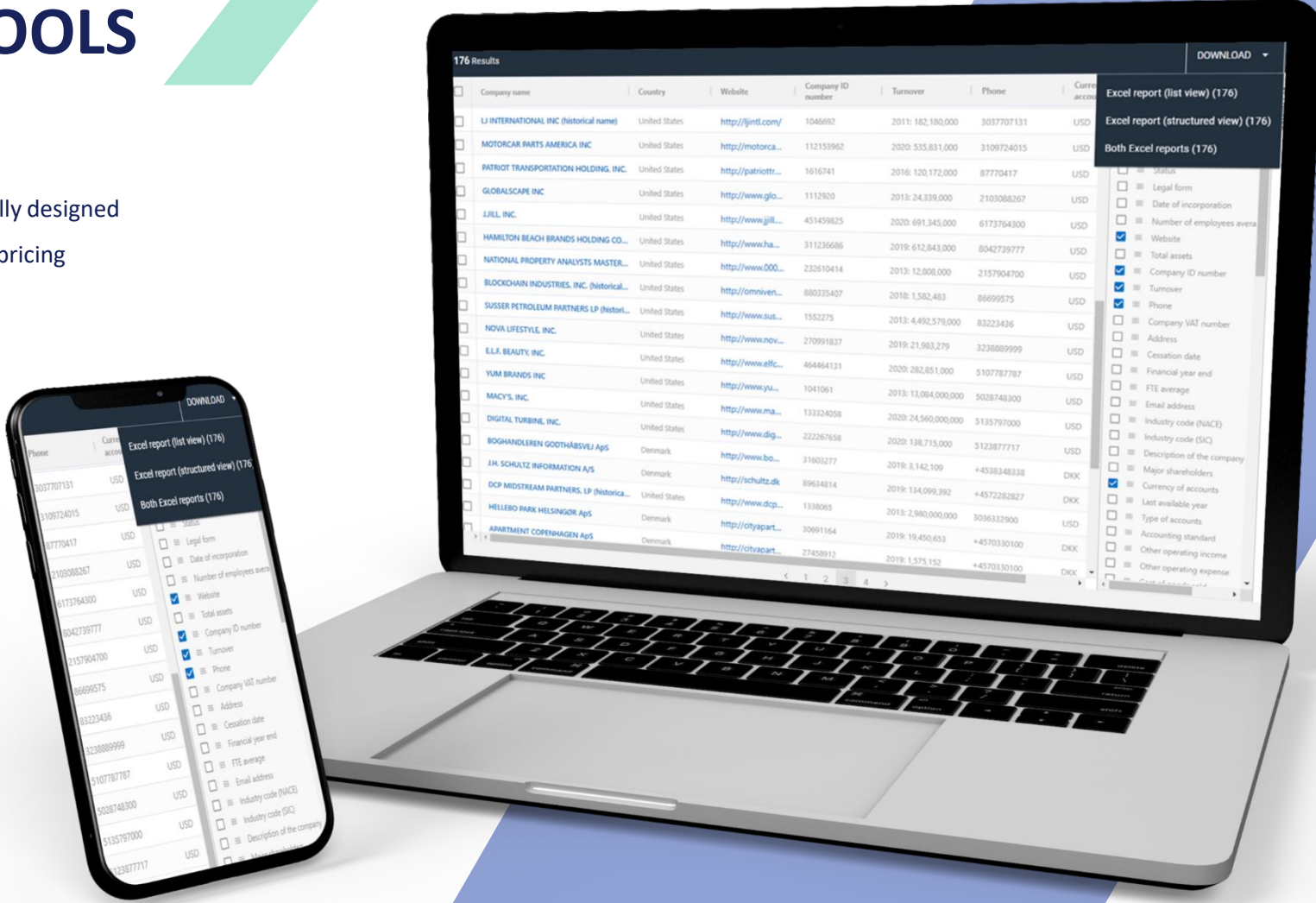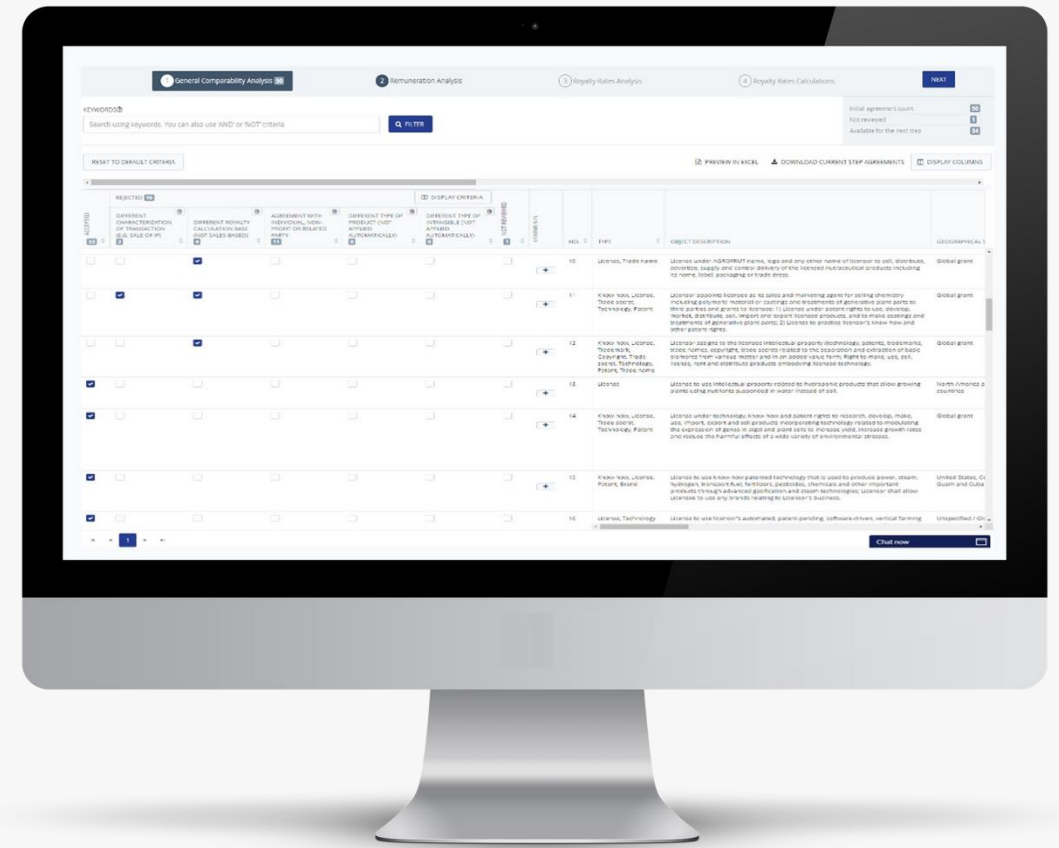
ROYALTY BENCHMARKING TOOL

TRANSFER PRICING TOOLS

Our automatic benchmarking tool performs royalty benchmarking studies at the click of a button.

It leverages our team's expertise, gained from manually performing 3,000 hours of benchmarking studies over the past seven years.

The tool automatically accepts or rejects agreements, calculates the royalty rates range and prepares a draft benchmarking study report. You can adjust all analysis steps and review the agreements, acceptance, rejection and calculation performed to produce the final benchmarking study.

ROYALTY BENCHMARKING TOOL

TRANSFER PRICING TOOLS

EXPERTS IN BENCHMARKING

The tool incorporates acceptance and rejection criteria, royalty rate selection and calculations applied by our team, who have manually performed benchmarking studies for more than 150 clients over the past seven years.

RELEVANT DATA

Our benchmarking tool automatically rejects comparables that cannot be used in a transfer pricing analysis (for example, those with a different base; transfers of IP; related and non-profit parties; revenue splits; remuneration in shares; and complex arrangements).

FULLY CUSTOMISABLE

Our tool is easy to use and can be customized to your needs. You can add or remove rejection criteria, change selections and calculations, and download a detailed write-up in Excel.

DEMPE ANALYTICS TOOL

TRANSFER PRICING TOOLS

Our DEMPE analytics tool carries out real-time calculations to help with your DEMPE functional analysis. It shows you (as a percentage) how much each group entity within your organization contributes to the profit-generating value of the intangible in question.

This enables you to determine what proportion of the resulting income each group entity is entitled to.

CREDIT RATING ESTIMATION TOOL

TRANSFER PRICING TOOLS

Our credit rating estimation tool allows you to calculate the credit rating of the borrower in the tested transaction based on company financials (e.g. current assets or retained earnings).
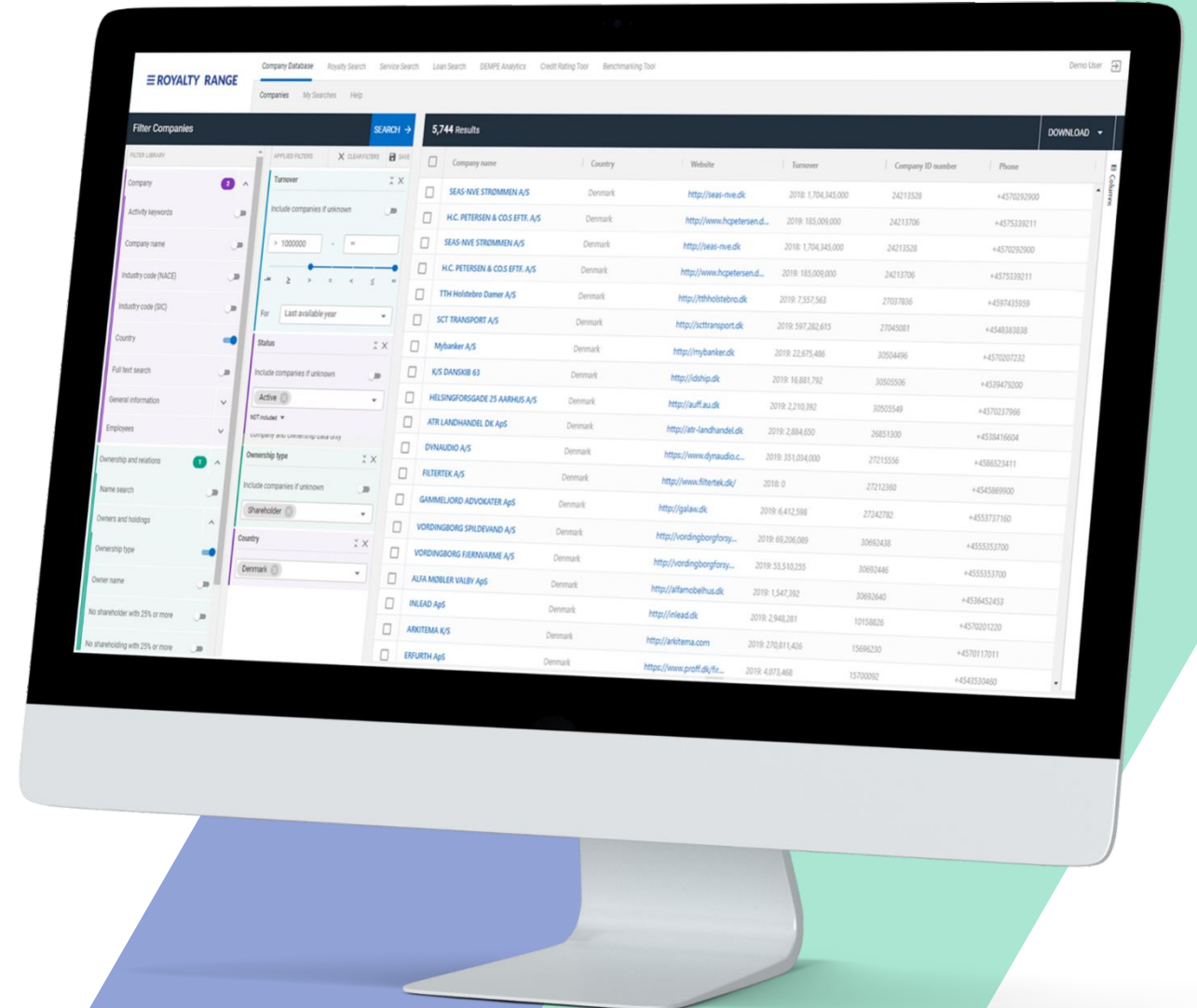
WHY RoyaltyRange?

Our suite of transfer pricing databases and tools allows you to perform your transfer pricing analysis quicker and more efficiently.

The built-for-purpose interface, tools and high-quality data save you time and increase the quality of your deliverables.

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